



## Be part of our team!

AT&S is a leading global manufacturer of high-end IC substrates and printed circuit boards. AT&S industrializes leading-edge technologies for its core business segments Mobile Devices & Substrates, Automotive & Aerospace, Industrial and Medical and high-performance computing for AI applications. We are looking for talent eager to shape the future of our interconnected world. With plants in Austria, China, India, Malaysia and sales offices around the globe, we offer excellent career opportunities for creators, innovators and enablers with the drive to make a difference.

To enhance our successful **Corporate Sales & Customer Excellence Team** at the **Headquarters in Leoben Austria**, we are looking for a passionate

### Pricing Manager (f/m/d)

In this role, you will be responsible to establish and develop of in-house pricing strategies, processes, and tools. You will lead projects and initiatives to analyze and restructure pricing, develop predictive models, and provide data-driven insights to support decisions.

#### Your Responsibilities

- Develop in-house pricing expertise and establish comprehensive pricing documentation and processes
- Analyze, monitor, optimize, and restructure pricing and conditions by evaluating quotes and orders
- Monitor and adapt value drivers and price logic to match with pricing tools, and test existing tools regarding customer structure
- Develop predictive analyses like pricing models and forecasts, providing data-driven insights to support pricing decisions
- Develop pricing initiatives and projects, measuring their impact on profitability and loading
- Prepare and interpret pricing results and changes for management, including reporting on pricing developments
- Provide training to relevant teams on pricing strategies and tools
- Steer and control the creation of pricing reports in cooperation with controlling

#### Your Profile

- A degree in economics, business administration, business informatics or a comparable qualification
- At least more than 3 years of professional experience in the field of pricing, external consultant experience is an asset
- Proficiency in statistical methods and tools for data insights with excellent project management experience
- Eagerness to understand products, pricing, and market dynamics
- Sales experience and understanding of pricing concepts and systems is preferable
- Strong communication, presentation, and change management skills
- Strong ability to work with cross-functional teams
- Willingness to travel internationally
- Fluent in written and verbal English

Subscribe to AT&S Newsletter: [Subscribe AT&S Newsletter](#) | [AT&S](#)



## Our Offer

- A meaningful role with opportunities for long-term growth in an international environment
- Chance to actively contribute to AT&S' success and to create value
- A structured and tailor-made onboarding program along with continual training opportunities

We also offer

- Modern company canteen with freshly prepared meals every day
- Free parking spaces and e-charging stations
- Diverse health measures and a wide range of employee benefits

Ready for a new challenge to advance your career? It's just a [click](#) to apply online. We look forward to your application and your detailed resume.

## Your AT&S Team

AT&S is an equal opportunity employer. We embrace diversity and are dedicated to empowering people to reach their potential by fostering their unique talents and strengths. This position is subject to the [Austrian collective agreement for the electrical and electronics industry](#) (employment group G). Our attractive compensation package is based on market-oriented salaries, take individual qualifications and experience into consideration and is therefore significantly above the stated minimum salary.

In line with the General Data Protection Regulation (EU GDPR), we only accept online applications via our Recruiting Management System.

## Contact Person:

Kate YANG, MSc, BSW  
Sr Specialist Corp CoE Talent Acquisition  
Human Resource Corporate

Email: [shan.yang@ats.net](mailto:shan.yang@ats.net)  
Website: <https://career.ats.net>

Subscribe to AT&S Newsletter: [Subscribe AT&S Newsletter](#) | [AT&S](#)

