



Hi, my name is Armin. I'm CMO at Intact. I would be delighted to welcome you to our team. Intact, the world's leading provider of software solutions for the Testing, Inspection, and Certification (TIC) industry, is seeking an Inside Sales Manager to join our global team. Our products ensure that organic goods are really organic, food is safe, fisheries are sustainable, and buildings don't go up in flames.

Our international presence means you'll be in contact with customers all over the world and work as part of a global organization. You have potential and want to take the next step and develop yourself? Sounds good? Send us your application and become a part of our team.

Inside Sales Manager (f/m/x)

Job Description

- Coordinate and pro-actively support the sales team to ensure closure of opportunities
- Support in the Sales department regarding all administrative and organizational matters
- Administration, maintenance, and support of the tool landscape (e.g., CRM-system, SalesNavigator)
- Management of the demo systems (regular updates, set up use cases, etc.)
- Plan, manage and perform sales campaigns
- Manage tenders
- Active lead generation and qualification
- Coordinate and delegate leads to the international sales team

Your Background

- Completed economic and/or technical education
- 1-3 years of professional experience in Sales Support, Sales Management, Project Management, or Account Management
- Excellent MS Office skills and IT affinity
- German and fluent English language skills
- Excellent verbal and written communication skills
- Reliable and flexible team player
- Structured and solution-oriented way of working
- Self-initiative and ability to work independently

Company Benefits

- Flexible home office models as well as flex time model with 38.5 h, no all-in agreement
- Conveniently located Lebring office with immediate proximity to car exit and train station – working remote is possible
- Meal allowance for restaurants in the surrounding area
- Company events and collaborative culture
- Training and further education opportunities
- Long-term employment, competitive salary, opportunities for further training
- Minimum monthly gross salary: € 2854,- (x14; scaled based on performance, experience, and qualifications)

We are looking forward to your application

Please email your application to:
careers@intact-systems.com

Intact GmbH
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